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**ADOPTED-BOARD OF TRUSTEES
COMMUNITY COLLEGE DISTRICT NO. 508
NOVEMBER 5, 2020**

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508
COUNTY OF COOK AND STATE OF ILLINOIS**

**CONTINUING EDUCATION ONLINE REGISTRATION AND STUDENT MANAGEMENT SYSTEM
DESTINY SOLUTIONS, INC.
OFFICE OF INSTITUTIONAL ADVANCEMENT
DISTRICT WIDE**

THE CHANCELLOR RECOMMENDS:

that the Board of Trustees authorizes the Chair, upon final approval of the General Counsel as to the legal form of such agreements, to authorize the execution of an agreement with Destiny Solutions, Inc. to provide continuing education online registration system implementation and subscription services for the period from January 1, 2021 through June 30, 2024, at a total cost not to exceed \$364,931.

VENDOR: Destiny Solutions, Inc.
40 Holly Street, Suite 800
Toronto, Ontario, Canada M4S 3C3

USER: District Wide

TERM:

The term of this agreement shall begin on January 1, 2021 and shall end on June 30, 2024.

SCOPE OF SERVICES:

Destiny Solutions provides the industry-leading Destiny One platform, a student lifecycle management software as a services solution (SaaS) that greatly improves student registration, providing a modern, efficient user experience for course searches and purchases. The Destiny One platform streamlines business processes, assists with marketing communications, integrates with other college systems, and optimizes the potential for enrollment and revenue growth.

Destiny One includes key features specifically designed to ensure a fast, intuitive, and reliable online experience for all students and staff in all Continuing Education (CE) categories: professional development, customized contract training, workforce innovation, personal development, and youth programming.

BENEFIT TO CITY COLLEGES OF CHICAGO:

The proposed transition to the Destiny Solutions system will provide all college Continuing Education (CE) programs with a streamlined electronic online application and registration and payment process that will:

1. Vastly increase CE enrollment
2. Attract a wider range of students
3. Decrease manual processing by staff
4. Decrease enrollment turn-around time for students
5. Provide better communication tools between CE staff and students

6. Provide automated key performance indicators demonstrating growth in student enrollments
7. New portals will be available for each college to attract targeted applicants and allow each college to better manage their registrants
8. Onboarding of students will be automated to allow for a paper-free process across all colleges, where once people had to meet face to face

VENDOR SELECTION CRITERIA:

The contract being utilized is an agreement with an effective date of May 1, 2017, executed by and between Destiny Solutions Inc., and William Rainey Harper College to provide Continuing Education Online Registration System. The contract was advertised and awarded in accordance with the procurement procedures of William Rainey Harper College, under Request for Proposal Number Q00843. Pursuant to State law, contracts for goods and services procured from another governmental entity are exempt from the District's competitive bidding requirements.

MBE/WBE COMPLIANCE:

The Office of Procurement Services has reviewed the proposed agreement and recommends a waiver of the Board Approved Participation Plan due to the nature of the service ("continuing online education registration system").

GENERAL CONDITIONS:

Inspector General- It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General's authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board's Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

FINANCIAL

Total: \$364,931

Charge to: Office of Institutional Advancement

Sources of Funds: Education Fund

FY21: 540000-00003-0019022-80000

Respectfully submitted,

**Juan Salgado
Chancellor**

November 5, 2020 – Office of Institutional Advancement