The Chancellor recommends that the Board of Trustees authorizes the Chair, upon final approval of
the General Counsel of the legal form of such agreements, to execute an agreement with
Assessment Technologies Institute, LLC to provide review program services for the students in the
Associate Degree in Nursing Program and the Advanced Certificate in Practical Nursing Program for
the period from August 10, 2020 through July 7, 2022, at a total cost not to exceed $1,042,620.

VENDOR: Assessment Technologies Institute, LLC (ATI)
11161 Overbrook Road
Leawood, Kansas 66211

USER: Malcolm X College

TERM:
The term of this agreement shall begin on August 10, 2020 and shall end on July 7, 2022.

SCOPE OF SERVICES:
The Assessment Technologies Institute, LLC (ATI) Essentials Bundle Package (CARP Plus VATI and
NCLEX Review) provides comprehensive, formative and learning software that the City Colleges of
Chicago (CCC) Nursing Program will adopt to identify areas of remediation. The software package also
provides an innovative, online partnership which prepares nursing graduates for NCLEX success. The
review program services directly align with the current NCLEX test plan. Through collaboration with a
virtual coach, students are engaged in a personalized, assessment driven NCLEX review in an online
classroom that provides students access to a variety of on demand resources. The ATI Essentials
Bundle Package includes the following:

- ATI Comprehensive Assessment Review Program (ATI CARP*)
- Skills Modules, Dosage Calculation/Pharm Made Easy Achieve
- ATI Academy
- ATI Capstone Content Review
- Comprehensive 3-day live review, and Virtual ATI (VATI) NCLEX Review
- Proctorio® - Proctoring with remote lock-down browser support

*ATI CARP includes Nurse Logic, Learning System, Content Mastery Series Assessment, Custom
Assessment Builder, Focused Remediation, Review Modules, Comprehensive Predictor, Self-
Assessment Inventory, Proctorio, VATI, and Critical Thinking Assessment (Entrance and Exit).
The ATI Essentials Supreme Bundle Package will be provided at a cost of $1,655.00 per incoming nursing student. The cost will be divided between the student's first and second year of study such as:

ASSOCIATE DEGREE IN APPLIED SCIENCE IN NURSING PAYMENT SCHEDULE:
Students will receive ATI resources during the first and third semesters of the A.A.S in Nursing Program.

Fall 2020 Semester
- First Semester Cohort - $843.00 (estimate amount of 130 students)
- Third Semester Cohort - $812.00 (estimate amount of 120 students)

Spring 2021 Semester
- First Semester Cohort - $843.00 (estimate amount of 130 students)
- Third Semester Cohort - $812.00 (estimate amount of 120 students)

Fall 2021 Semester
- First Semester Cohort - $843.00 (estimate amount of 130 students)
- Third Semester Cohort - $812.00 (estimate amount of 120 students)

Spring 2022 Semester
- First Semester Cohort - $843.00 (estimate amount of 130 students)
- Third Semester Cohort - $812.00 (estimate amount of 120 students)

The ATI Essentials Bundle Package for the Practical Nursing (PN) program will be provided at a cost of $1365.00 per incoming nursing student. Students will receive ATI resources during the first semester of the PN program.

ADVANCE CERTIFICATE IN PRACTICAL NURSING PAYMENT SCHEDULE:

Fall 2020 Semester
- First Semester Cohort (One Time Payment) – $1365.00 (estimate amount of 50 students)

Fall 2021 Semester
- First Semester Cohort (One Time Payment) – $1365.00 (estimate amount of 50 students)

The ATI CARP Plus VATI and Live NCLEX Review is included in the cost per incoming student of the License Practical Nurse Bridge Program. The cost of the materials for the Licensed Practical Nurse Bridge Program from ATI will be in their first semester of study.

The ATI Essentials Bundle Package for the Practical Nursing program will be provided at
a cost of $1300.00 per incoming nursing student. Students will receive ATI resources during the first semester of the LPN Bridge program.

**LICENSED PRACTICAL NURSING BRIDGE PAYMENT SCHEDULE:**

**Fall 2020 Semester**
- First Semester Cohort (One Time Payment) – $1300.00 (estimate amount of 30 students)

**Fall 2021 Semester**
- First Semester Cohort (One Time Payment) – $1300.00 (estimate amount of 30 students)

**BENEFIT TO CITY COLLEGES OF CHICAGO:**
The City Colleges of Chicago School of Nursing, Administration, Curriculum Committee, and Nursing Faculty have determined that ATI’s Essential Bundle Package (ATI CARP® Plus Virtual-ATI and the 3-Day NCLEX Review) will provide the 2020 and 2021 incoming PN and RN nursing students with the best tools to prepare for success in a blended learning environment. As our COVID-impacted cohorts prepare to sit for their NCLEX-RN and NCLEX-PN licensure examinations we can feel confident that students have been adequately prepared with products that meet or exceed industry-standards in synchronous and asynchronous teaching and learning modalities. Use of the ATI comprehensive RN and PN nursing curriculum has aided our program in the attainment of the nationally recognized ACEN accreditation thru the year 2025. As well as played an important and sustained role in outstanding board pass rates that consistently meet or exceed national averages for both of programs.

**VENDOR SELECTION CRITERIA:**
Pursuant to State law, purchases and contracts for the use, purchase, delivery, movement or installation software and services are exempt from the District’s competitive bidding requirements.

A price analysis was conducted with vendors offering similar products to ensure that the District is receiving competitive pricing. While pricing is competitive between the firms, ATI is recommended for award based on the following reasons:

- ATI assigns a personal coach to each student. The coach aligns the students' assessments with the recommended course of remediation.
- ATI also provides In-Person and Virtual Reviews.
- Neither competitor offers the student-centered focused support needed for synchronous engagement. Many of their student support assets have been either outsourced to other vendors or digitized for self-paced engagement with no other additional support. CCC nursing staff would be required to supplement the review and assessment for graduating cohorts.
- ATI also includes additional resources for digital and hard copy textbooks and other supplemental materials as part of their overall package. Whereas, the competitors would charge the student graduated supplemental fees for access to additional resources.
- The competitors have limited offerings related to the books and online resources for the specialty courses. This would pose an additional set of fees for students as well.
MBE/WBE COMPLIANCE:
The Office of Procurement Services has reviewed the above referenced agreement and recommends a waiver of the Board Approved Participation Plan due to the nature of the agreement (software assessment tool) and the absence of subcontracting opportunities.

GENERAL CONDITIONS:
Inspector General- It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

FINANCIAL
Total: $1,042,620
Charge to: Malcolm X College
Sources of Funds: Education Fund
FY21: 530000-00003-3221500-10000

Respectfully submitted,

Juan Salgado
Chancellor

August 6, 2020 – Malcolm X College