

**33742**

ADOPTED – BOARD OF TRUSTEES  
COMMUNITY COLLEGE DISTRICT NO. 508  
MAY 9, 2019

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508  
COUNTY OF COOK AND STATE OF ILLINOIS**

**AUDIO VIDEO EQUIPMENT AND SERVICES  
KAMALTECH INC.  
PACE SYSTEMS, INC.  
MIDWEST COMPUTER PRODUCTS, INC.  
OFFICE OF INFORMATION TECHNOLOGY  
DISTRICT WIDE**

**THE CHANCELLOR RECOMMENDS:**

that the Board of Trustees authorizes the Chair, upon final approval of the General Counsel of the legal form of such agreements, to authorize the execution of an agreement with Kamaltech Inc., Pace Systems, Inc., and Midwest Computer Products, Inc. on an as needed basis, for the purchase and/or installation of audio/video equipment, network equipment, various software products and related services for District wide use for the period from July 1, 2019 through June 30, 2024, at a total cost not to exceed \$1,500,000.

**VENDOR:** Kamaltech Inc.  
4513 Victoria Drive  
Plainfield, IL 60586

Pace Systems, Inc.  
2040 Corporate Lane  
Naperville, IL 60563

Midwest Computer Products, Inc.  
33W512 Roosevelt Road  
West Chicago, IL 60185

**USER:** District Wide

**TERM:**

The term of the agreement shall commence no sooner than July 1, 2019 and will continue through June 30, 2024, with an option to extend for one (1) additional two (2) year period.

**SCOPE OF SERVICES:**

The Vendors will sell various audio/visual products and related services to City Colleges of Chicago (CCC) at pricing derived from RFP #SN1901. Products and services include projectors, network equipment, audio/video equipment, various software products, infrastructure equipment services and installation, as well as support services for certain hardware and technical services and sales support.

**BENEFIT TO CITY COLLEGES OF CHICAGO:**

This solution will authorize CCC to order a wide range of audio/visual equipment, software and services that are essential to technology-enabled classrooms, labs, libraries and other learning spaces, as well as the overall operation of the District. The audio/visual products and related services will be purchased at the best available cost-based pricing derived from RFP #SN1901, which will include manufacturer’s discounts, educational software, and volume discount incentives.

**VENDOR SELECTION CRITERIA:**

Specifications prepared by District Office Procurement staff were publicly advertised on February 7, 2019 as Request for Proposal (RFP) #SN1901. The RFP was sent to thirty (30) vendors and a pre-proposal conference was held on February 13, 2019, after which responsive and responsible proposals were received from the following four (4) vendors: 1) Midwest Computer Products, Inc., 2) COTG – A Xerox Company, 3) Pace Systems, Inc., and 4) Kamaltech, Inc. Two (2) companies submitted No Bids: Sensory Technologies and Wynndalco Enterprises, LLC.

The firms were evaluated based on the evaluation criteria provided in the RFP:

- 1) Firm’s and staff’s qualifications and experience with specified equipment and services.
- 2) Proposed plan of action for installation, integration and support as it pertains to the specified equipment and services.
- 3) Past experience with similar services for educational institutions or government agencies.
- 4) Prices in relation to the scope of services for the specified equipment and services.
- 5) MBE/WBE Compliance plan.

Subsequently, it is recommended that Kamaltech Inc., Pace Systems, Inc., and Midwest Computer Products, Inc. be awarded a contract to provide on an as needed basis, audio/video equipment, network equipment, various software products and related services for the District. This will ensure that CCC will be able to obtain the most competitive pricing discounts and services that each vendor can provide that is favorable to the District.

**MBE/WBE COMPLIANCE:**

The Office of MBE/WBE Compliance has reviewed the proposed purchase and has determined that the vendors are in compliance with the Board Approved Plan:

**Midwest Computer Products**

<u>Vendor</u>	<u>MBE or WBE</u>	<u>%</u>	<u>Participation</u>	<u>Certifying Agency</u>
Rico Computers Enterprises, Inc. 161 N. Clark Street – 16 <sup>th</sup> Floor Chicago, IL 60601	MBE	25	Direct	Cook County
Audio Supply 1367 Wilhelm Road Mundelein, IL 60060	WBE	7	Direct	State of Illinois

**Pace Systems, Inc.**

<b><u>Vendor</u></b>	<b><u>MBE or WBE</u></b>	<b><u>%</u></b>	<b><u>Participation</u></b>	<b><u>Certifying Agency</u></b>
Pace Systems, Inc. 2040 Corporate Lane Naperville, IL 60563	MBE	93	Direct	City of Chicago
TechServ Corporation 4513 Lincoln Avenue, Suite 110 Lisle, IL 60532	WBE	4	Direct	City of Chicago
Evergreen Supply 512 May Street Chicago, IL 60607	WBE	3	Direct	City of Chicago

**Kamaltech, Inc.**

<b><u>Vendor</u></b>	<b><u>MBE or WBE</u></b>	<b><u>%</u></b>	<b><u>Participation</u></b>	<b><u>Certifying Agency</u></b>
Kamaltech, Inc, 4513 Victoria Drive Plainfield, IL 60586	MBE	93	Direct	City of Chicago
Midco Electric Supply 7237 West 90 <sup>th</sup> Place Bridgeview, IL 60455	WBE	2	Direct	City of Chicago
Audio Supply, Inc. 1367 Wilhelm Road Mundelein, IL 60060	WBE	5	Direct	City of Chicago

**GENERAL CONDITIONS:**

Inspector General – It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

**FINANCIAL**

**Total:** \$1,500,000

**Charge to:** Office of Information Technology

**Source of Funds:** Education Fund

**FY20:** 53/540000-00003-0023004-80000

53/540000-00003-0023005-80000

**Respectfully submitted,**

**Juan Salgado  
Chancellor**

**May 9, 2019 - Office of Information Technology**