

33410

ADOPTED – BOARD OF TRUSTEES
COMMUNITY COLLEGE DISTRICT NO. 508
MARCH 1, 2018

BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508 COUNTY OF COOK AND STATE OF ILLINOIS

PRINTING AND MAILHOUSE SERVICES
LAKE COUNTY PRESS, INC
SOMMERS & FAHRENBACH, INC.
MOTR GRAFX, LLC
3X DATA CORPORATION
OFFICE OF INSTITUTIONAL ADVANCEMENT
(RENEWAL OPTION)
DISTRICT WIDE

THE CHANCELLOR RECOMMENDS:

that the Board of Trustees authorizes the Chair to renew agreements with the vendors listed below to provide printing and mailhouse services for the District for the period from May 1, 2018 through May 30, 2019, at a total cost not to exceed \$250,000 for printing and \$50,000 for mailhouse services.

PRINTING VENDORS:

Lake County Press, Inc.
98 Noll Street
Waukegan, Illinois 60079

Sommers & Fahrenbach, Inc.
3301 W. Belmont
Chicago, Illinois 60618

MOTR GRAFX, LLC
7430 N. Lehigh Avenue
Niles, Illinois 60714

MAILHOUSE VENDOR:

3X Data Corporation
329 W. 18th Street, Ste. 315
Chicago, Illinois 60616

USER: District Wide

ORIGINAL TERM:

The original term of this purchase commenced on April 7, 2016 and ends on April 30, 2018.

RENEWAL TERM:

The renewal term of this agreement shall commence May 1, 2018 and continue through May 30, 2019.

SCOPE OF SERVICES FOR PRINTING VENDORS:

Lake County Press, Sommers & Fahrenbach and MOTR GRAFX will serve as the printers for City Colleges of Chicago (CCC). The services will include but are not limited to:

- Printing all CCC collateral material including brochures, folders, posters, postcards, booklets, letterhead, forms, etc.
- Providing CCC staff with counsel on sizes, stocks, and quantities for the best price
- Serving as a partner in coordinating the printing process to meet our deadlines
- Provide FTP file management
- Create a web portal for our business cards, letterhead, and other college items for online ordering
- Provide large format printing and installation (i.e. custom wallpaper, signs, banners, etc.)

SCOPE OF SERVICES FOR MAILHOUSE VENDOR:

3X Data Corporation will serve as the mailhouse for City Colleges of Chicago (CCC). The services will include:

- Providing accurate mailing lists for our specific demographics
- Providing target marketing capabilities with the ability to personalize print materials with name, as well as, customized content fields based on contact elements either purchased with mailing lists or provided by CCC
- Ability to presort and mail brochures and saddle stitched publications, such as course schedules, class schedules, and credits schedules
- Delivering direct mail response tracking and metrics
- Managing database maintenance of all contact information
- Mailing within specific zip codes
- Ability to import and presort data file for mailing
- Converting data to a mail manager to verify Post Office address data base, standardize addresses, produce all documents and deliver to post office

BENEFIT TO CITY COLLEGES OF CHICAGO:

The Office of Institutional Advancement has reviewed this request for services and has determined that it would be in the best interest of the District to continue to work with a pool of Board approved printing and mailhouse vendors to encourage bidding and secure opportunities for cost savings for the District.

DELIVERABLES:

The printing vendors will deliver finished printed pieces such as brochures, booklets, direct mail, banners, posters, custom wallpaper, vinyl decals, signage, etc. when requested. The mailhouse

vendors will provide counsel on obtaining the best and most effective mailing lists for our demographics. They will also help us with target marketing, presorting, labeling, managing database maintenance, tracking and metrics, and delivering items to the post office as needed.

VENDOR SELECTION CRITERIA:

Pursuant to Board Report 32920, the Board authorized execution of agreement with the firms listed above. Specifications were prepared by District Procurement staff and RFP #MWJ1601 was publicly advertised on January 28, 2016. Twenty-five (25) vendors were contacted. On February 12, 2016, the following five (5) firms responded to the RFP: 1) Lake County Press, Inc.; 2) American Minority Business Forums, Inc. dba/American Diversity Business Solutions; 3) Sommers & Fahrenbach; and, 4) MOTR GRAFX, LLC; and one (1) mailhouse firm: 3X Data Corporation.

All proposals were reviewed, evaluated, and ranked by staff which included the Offices of Institutional Advancement, Strategy and Academic Governance, Administrative and Procurement Services and MBE/WBE Contract Compliance.

The evaluation criteria outlined in RFP #MWJ1601 included:

1. Qualifications and experience of the firm
2. Proposer’s plan of action for the execution of the requested services
3. Past experience with similar services for educational institutions or comparable organization
4. Fees in relation to the Scope of Services
5. MBE/WBE Compliance plan

The proposal from American Minority Business Forums, Inc. dba/American Diversity Business Solutions was deemed as non-responsive for not submitting in accordance with the submittal requirements. Based on the evaluation scoring, staff recommended the acceptance of the proposals for Printing Services from 1) Lake County Press; 2) Sommers & Fahrenbach; and, 3) MOTR GRAFX; and, the proposal for Mailhouse Services from 3X Data Corporation, all based on their diverse and exceptional experience in producing and executing various printing and mailhouse projects.

MBE/WBE COMPLIANCE:

The Office of Contract Compliance has reviewed the proposed renewal and has determined the vendors are complying with the Board Approved Participation Plan:

<u>Vendor</u>	<u>MBE or WBE</u>	<u>%</u>	<u>Direct or Indirect</u>	<u>Certifying Agency</u>
<u>MOTR GRAFX</u>				
Motr Grafx 7430 N. Lehigh Ave. Niles, IL 60714	MBE	93	Direct	City of Chicago
Advantage Marketing Group 1550 Howard Street Elk Grove, IL 60007	WBE	7	Direct	WBENC

LAKE COUNTY PRESS				
M. Wells Printing & Supplies 329 West 18 th Street Chicago, IL 60616	MBE	35	Direct	City of Chicago
SOMMERS & FARENBACH				
US Messenger 850 West Jackson Chicago, IL 60607	MBE	3	Direct	City of Chicago
Caldwell Letter Service 4500 S. Kolin Chicago, IL 60632	WBE	5	Direct	City of Chicago

GENERAL CONDITIONS:

Inspector General – It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

FINANCIAL:

Total: \$300,000

Charge to: Office of Institutional Advancement

Source of Funds: Education Fund

FY18: 540000-00003-0019016-80000
540000-00003-X000600-80000

Respectfully submitted,

Juan Salgado
Chancellor

March 1, 2018 - Office of Institutional Advancement