THE CHANCELLOR RECOMMENDS:
that the Board of Trustees authorizes the extension of the RFP # SL1201 for the period commencing September 1, 2018 and ending August 30, 2020 and issuance of certain purchase orders on an as needed basis, to EBSCO Publishing and Gale | Cengage Learning to provide a variety of books and electronic resources for City Colleges of Chicago libraries District wide at a total annual cost not to exceed $500,000.

<table>
<thead>
<tr>
<th>VENDORS</th>
<th>Estimated Annual Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBSCO Publishing (also known as EBSCO Information Services)</td>
<td>$ 350,000</td>
</tr>
<tr>
<td>10 Estes Street</td>
<td></td>
</tr>
<tr>
<td>Ipswich, Massachusetts 01938</td>
<td></td>
</tr>
<tr>
<td>Preferred vendor – books, multi-media, electronic resources, and e-books</td>
<td></td>
</tr>
<tr>
<td>Gale</td>
<td>Cengage Learning</td>
</tr>
<tr>
<td>27500 Drake Road</td>
<td></td>
</tr>
<tr>
<td>Farmington Hills, Michigan 48331</td>
<td></td>
</tr>
<tr>
<td>Preferred vendor – print periodicals and e-books</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL (annually)</strong></td>
<td><strong>$ 500,000</strong></td>
</tr>
</tbody>
</table>

**USER:** District Wide

**ORIGINAL TERM:**
The term of the purchases commenced on September 1, 2013 and ended on August 30, 2016, with options to renew for two additional two year periods with Board Approval.

**FIRST RENEWAL TERM:**
The renewal term commenced on September 1, 2016 and ends on August 30, 2018, with an
option to renew for one additional two year period with Board Approval.

**FINAL RENEWAL TERM:**
The renewal term will commence on September 1, 2018 and end on August 30, 2020.

**SCOPE OF SERVICES:**
CCC libraries District wide will use the aforementioned vendors to procure library books, periodicals, reference books, e-books and electronic resource materials/multimedia/digital, audio visual products, and instructional materials.

**BENEFIT TO CITY COLLEGES OF CHICAGO:**
The majority of cost savings is realized by CCC libraries utilizing wholesale access to the aforementioned vendors who provide up to 15% - 75% discount savings on selected titles that support the curriculum and life-long learning. The e-book platform for the libraries enables CCC students, faculty, and staff to download and access e-books on their mobile and e-reader devices, such as smartphones, tablets, Kindle, Barnes & Noble Nook and other e-readers.

**VENDOR SELECTION CRITERIA:**
Pursuant to Board Report 32009 dated September 4, 2013, the Board of Trustees authorized the use of the vendors above. Specifications were prepared by District Procurement staff and Request for Proposal (RFP) #SL1201 Library Books, Textbooks, Periodicals, Reference Books, E-Books & Electronic Resource Materials/Multimedia was publicly advertised on April 15, 2013. Twelve (12) firms were notified for the solicitation. A pre-proposal meeting was conducted at City Colleges of Chicago District Office on Tuesday, April 23, 2013. Nine firms responded to the RFP on Thursday, May 9, 2013: 1) Hilton Publishing Inc.; 2) Cengage Learning; 3) Beck’s Book Store; 4) CourseSmart; 5) Baker & Taylor Inc.; 6) EBSCO Publishing; 7) Emery-Pratt Co.; 8) McGraw-Hill Higher Education; and 9) W.T. Cox Information Services.

All qualifications were reviewed, evaluated and ranked by staff which included the Offices of Academic Affairs (now the Office of Strategy & Academic Governance) and Business Enterprise, library representatives, the Adult Education department, and the Center for Operational Excellence.

The evaluation criteria included:
- Qualification and years of experience of the firm and assigned staff personnel
- Proposer’s customer service plan and on-line ordering capabilities, flowchart process, book voucher plan, book rental plan, refund policy, online book option and systems integration plan for electronic books
- Past Experience with universities and colleges of similar size to CCC
- Proposer’s ability to provide a wide range of library books/textbooks/audio/multimedia products
- Cost/pricing
- MBE/WBE compliance plan
Based on the evaluation scoring, staff recommended the acceptance of proposals from Baker & Taylor Inc. (since acquired by EBSCO Publishing), EBSCO Publishing, and Cengage Learning to provide books & multimedia, textbooks, e-books, reference books and periodicals.

**MBE/WBE COMPLIANCE:**

**EBSCO Publishing/EBSCO Information Services**
The Office of MBE/WBE Contract Compliance recommends a continued waiver of the Board Approved Participation Plan due to the nature of the purchase (print periodicals and e-books) and the absence of subcontracting opportunities.

**Cengage Learning**
The Office of MBE/WBE Contract Compliance recommends a continued waiver of the Board Approved Participation Plan due to the nature of the purchase (print periodicals and e-books) and the absence of subcontracting opportunities.

**GENERAL CONDITIONS:**
Inspector General - It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

**FINANCIAL**
Total: $500,000
Charge to: Office of Academic and Student Affairs, The Colleges
Source of Funds: Education Fund
FY18: 540000-00003-0000126-20000
540000-00003-XX50300-20000

Respectfully submitted,

Juan Salgado,
Chancellor