THE CHANCELLOR RECOMMENDS:

that the Board of Trustees authorizes the Chair to execute an agreement with Athletico Management, LLC to provide sports medicine and fitness center services for the period from July 1, 2016 through June 30, 2019, at a total cost not to exceed $752,000.

VENDOR: Athletico Management, LLC.
625 Enterprise Drive
Oak Brook, Illinois 60523

USER: District Wide

ORIGINAL TERM:
The original term of this agreement will begin on July 1, 2016 and will continue through June 30, 2019.

SCOPE OF SERVICES:
Athletico Management, LLC shall provide certified athletic training services at all City Colleges of Chicago Colleges that host intercollegiate athletic programs (6). Each of the six colleges that sponsor intercollegiate athletic programs will receive one (1) board certified athletic trainer. Each athletic trainer will provide services including professional evaluations of campus participants in athletics and intramurals as well as fitness center users. The trainers will attend all home games as well as regional and district championship play in addition to being available for intramural activities and fitness center coverage when appropriate.

BENEFIT TO CITY COLLEGES OF CHICAGO:
Contracting services for athletic training is the most economical and professional way to provide services not only to CCC student-athletes but the entire CCC campus communities.
Average board certified athletic trainer salaries are $43,450. Considering total compensation it could cost $50,333 - $62,500 to hire board certified athletic trainers. Hourly wages are contracted as high as $40 per hour and freelance athletic trainers may charge as much as $75 per hour with limited insurance coverage. Athletico will charge CCC $27 per hour in year one (1) and $30 per hour in years two (2) and three (3) of the contract. The total amount of the contract will result in an average $2001 ($667 per year) increase over three years compared to the current contract ($250,000 per year). In addition, according to NJCAA by-laws, in order to continue competing as a member institution, "The NJCAA requires that a certified/licensed athletic trainer and AED (Automated External Defibrillator) be provided at all NJCAA post season events. It is recommended that at a minimum, an AED and certified/licensed athletic trainer or EMT be available at all regular season contests and practices."

**VENDOR SELECTION CRITERIA:**
Specifications were prepared by District Procurement staff and Request for Proposal (RFP) #SL1603 Sports Medicine and District Rehabilitation Training Services was publicly advertised on March 1, 2016. Six (6) firms were notified. Three (3) firms responded to the RFP on March 22, 2016: 1) Athletico Management LLC; 2) NovaCare; and 3) Chicago Center For Sports Medicine and Orthopedic Surgery.

All qualifications were reviewed, evaluated and ranked by staff which included Athletic Department and Risk Management.

The evaluation criteria included:

- Experience and Qualification of firm – experience with other institutions of a similar nature and scope
- Implementation Pan and Technical Approach - Ability to provide an overview of the firm’s approach to the proposed project, describing how the assessments are completed and timelines to get CCC’s program up and running as efficiently and quickly as possible
- Resumes of key personnel assigned to CCC Athletic project and the number of employees of the firm
- Cost/fees in relation to the Scope of Services
- MBE/WBE Compliance

Based on the evaluation scoring, staff recommended the acceptance of the proposal from Athletico Management LLC to provide Sports Medicine and District Rehabilitation Training Services.

**MBE/WBE COMPLIANCE:**
The Office of Contract Compliance has reviewed the proposed agreement and recommends a waiver of the Board Approved Participation Plan due to the nature of the services (athletic trainers) and the absence of subcontracting opportunities.
GENERAL CONDITIONS:
Inspector General – It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

FINANCIAL:
Total: $752,000
Charge to: District Wide
Source of Funds: Education Fund
FY17: 530000-00003-XX60930-60000

Respectfully submitted,

Cheryl L. Hyman
Chancellor

June 2, 2016 – Office of Strategy and Academic Governance