

**32764**

**ADOPTED – BOARD OF TRUSTEES  
COMMUNITY COLLEGE DISTRICT NO. 508  
SEPTEMBER 3, 2015**

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508  
COUNTY OF COOK AND STATE OF ILLINOIS**

**INTEGRATED MEDICAL SIMULATION EQUIPMENT AND RELATED SERVICES  
OFFICE OF ADMINISTRATIVE AND PROCUREMENT SERVICES  
NEW MALCOLM X COLLEGE OF HEALTH AND SCIENCES**

**THE CHANCELLOR RECOMMENDS:**

that the Board of Trustees authorizes the Chair to execute an agreement with the pool of firms as detailed below to provide state of the art medical simulation equipment, training and related services for the new Malcolm X College of Health and Sciences for a three (3) year period commencing no sooner than September 3, 2015 through September 2, 2018, at a total cost not to exceed \$2,773,552.57 for the contract term.

**VENDORS:** CAE Healthcare  
6300 Edgelake Dr.  
Sarasota, Florida 34240

Laedral Medical Corporation  
167 Myers Corners Road  
Wappingers Falls, New York 12590

NASCO (Aristotle Corporation)  
901 Janesville Avenue  
Fort Atkinson, Wisconsin 53538

Practicon  
1112 Sugg Parkway  
Greenville, North Carolina 27834

Rescue Simulation Products  
P.O. Box 6732  
McKinney, Texas 75071

**USER:** Malcolm X College

**TERM:**

The term of the agreement shall commence no sooner than September 3, 2015 and will continue through September 2, 2018, with an option to extend for an additional two (2) one year periods.

**SCOPE OF SERVICES:**

The pool of firms listed above will provide comprehensive solution that will support the pedagogy at the new campus. The Simulation Labs located on the eighth level of the tower will include rooms and corridors designed to simulate the environment in a hospital, clinic, and other spaces that Health Science students will work in after graduation - a "Virtual Hospital" environment. Other Simulation Labs located within the tower will have a lower level of fidelity, acting as teaching rooms with simulation equipment.

**BENEFIT TO CITY COLLEGES OF CHICAGO:**

The hands-on experience through the use of the most relevant technology will enhance the learning environment and allow our students a competitive edge upon graduation.

**VENDOR SELECTION CRITERIA:**

Specifications were prepared by District Procurement staff and a Request for Proposal (RFP) #MWJ1504 was publically advertised on March 16, 2015 and issued to twenty-three (23) companies. Seven (7) firms responded to the RFP on April 17, 2015: 1) B-Line Medical, LLC; 2) CAE Healthcare; 3) Education management Solutions, LLC; 4) Laerdal Medical Corporation; 5) NASCO; 6) Practicon; and 7) Rescue Simulation Products. Southwest Medical and Simulator Solutions submitted no-bids.

All proposals were reviewed, evaluated, and ranked by staff which included Malcolm X College of Health and Sciences; the Offices of Academic Affairs, Information Technology and Administrative and Procurement Services and MBE/WBE Contract Compliance.

The evaluation criteria outlined in RFP #MWJ1504 included:

1. Qualification and experience of the firm
2. Implementation plan
3. Past experience with similar services for educational institutions or comparable organizations
4. Fees in relation to the scope of services
5. M/WBE commitment

The evaluation committee also reviewed and ranked the items as to the technical responsiveness if the responses met the basis of design, warranties options, training, installation and overall cost.

Based on the highest rankings in responsiveness, qualifications, experience and cost, the committee recommend the acceptance of the proposals as identified below:

<b>EQUIPMENT</b>	<b>PROPOSERS</b>	<b>TOTAL COST</b>
<b>Simulators</b>	CAE Healthcare	\$782,980.00
<b>Simulators, Training Aids, Task Trainers, Simulator Control Devices</b>	Laerdal Medical Corporation	\$1,633,324.51
<b>Simulators, Training Aids, Task Trainers</b>	Nasco	\$17,639.78

<b>Dental Training Aids</b>	Practicon, Inc.	\$16,909.20
<b>Ambulance Trainer</b>	Rescue Simulation Products	\$36,243.90
<b>Audio Visual Equipment and Software</b>	CAE Healthcare	\$286,455.18
	<b>Med. Sim. Equipment Grand Total</b>	<b>\$2,773,552.57</b>

**MBE/WBE COMPLIANCE:**

The Office of MBE/WBE Compliance has reviewed the proposed agreement with the pool of firms and recommends a waiver of the Board Approved Participation Plan due to the nature of the services ("provide state of the art medical simulation equipment"). The pool of firms represent manufacturers and distributors with no further opportunities for subcontracting.

**GENERAL CONDITIONS:**

Inspector General – It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable provisions of the Board’s Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

**FINANCIAL:**

**Total:** \$2,773,552.57

**Charge to:** Malcolm X College

**Source of Funds:** Capital Fund

**FY16** 580000-92015-3005031-70000

**Respectfully submitted,**

**Cheryl L. Hyman  
Chancellor**