# 32517

## ADOPTED – BOARD OF TRUSTEES COMMUNITY COLLEGE DISTRICT NO. 508 DECEMBER 11, 2014

# BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508 COUNTY OF COOK AND STATE OF ILLINOIS

# PURCHASE OF VARIOUS PROMOTIONAL ITEMS AND APPAREL OVERTURE LLC BIENALI PROMOTIONS LLC DISTRICT WIDE MARKETING DEPARTMENT, OFFICE OF INSTITUTIONAL ADVANCEMENT (RENEWAL OPTION)

#### THE CHANCELLOR RECOMMENDS:

that the Board of Trustees authorizes the issuance of purchase orders to Overture LLC and Bienali Promotions LLC to provide promotional items and apparel for job fairs, trade/vendor shows and to strengthen the brand of City Colleges of Chicago for an additional one (1) year period commencing no sooner than December 11, 2014 and continuing through December 11, 2015, at a total cost not to exceed \$290,000.

**VENDORS:** Overture LLC

595 North Lakeview Parkway Vernon Hills, Illinois 60061

Bienali Promotions LLC

1811 St. Johns Avenue, Suite 201 Highland Park, Illinois 60035

**USER:** Office of Institutional Advancement, Marketing Department and District Wide

# **ORIGINAL TERM:**

The original term commenced on December 12, 2013 and ended on December 11, 2014.

#### **RENEWAL TERM:**

The renewal term shall commence no sooner than December 12, 2014 and end on December 11, 2015.

# **SCOPE OF SERVICES:**

The Marketing Department of the Office of Institutional Advancement is asking the Board to approve the issuance purchase orders to Overture LLC and Bienali Promotions LLC, to provide promotional items and apparel. The vendors will be providing CCC branded items such as bags, drinkware, apparel, writing instruments, padfolios and notebooks, athletic items, and other marketing materials to promote student enrollment and retention. Each vendor has agreed to

provide goods to the City Colleges of Chicago under the terms and conditions stated in the Sealed Bid.

### **BENEFIT TO CITY COLLEGES OF CHICAGO:**

The Marketing Department of the Office of Institutional Advancement has reviewed this request for services and has determined that it would be in the best interest of the District to use Overture LLC and Bienali Promotions LLC to provide promotional items and apparel as a tool to increase brand awareness for City Colleges of Chicago.

# **VENDOR SELECTION CRITERIA:**

Pursuant to Board Report Number 32132, the Board approved the issuance of purchase orders to Overture LLC and Bienali Promotions LLC to provide promotional items and apparel. Specifications were prepared by District Procurement staff and Sealed Bid #RG1306 was publicly advertised on September 24, 2013. Sixteen (16) vendors were contacted and a pre-proposal conference was held on October 1, 2013. Five (5) companies responded to the bid with samples on October 7, 2013: 1) Overture LLC; 2) Bienali Promotions LLC; 3) Remred Business Class Promotional Products; 4) World of Promotions; and 5) Discovery Promotions and Merchandising.

All proposals were reviewed and evaluated by Procurement staff in accordance with the basis of award criteria listed in the sealed bid document. The Marketing Department of the Office of Institutional Advancement also evaluated the bids and selected Overture LLC, Remred Business Class Promotional Products, and Bienali Promotions LLC. All three (3) bidders demonstrated excellent turn-around time, percentage discount off catalogs pricing, acceptable samples and favorable references.

Based on the evaluation of all bids, staff recommended the acceptance of the proposal from Overture LLC, Remred Business Class Promotional Products, and Bienali Promotions LLC for the requested services.

The District has decided not to renew services with Remred Business Class Promotional Products for failure to comply with the District's M/WBE plan.

## MBE/WBE COMPLIANCE:

The Office of M/WBE Contract Compliance has reviewed the above recommendation and has determined the selected vendors are in compliance with the Board Approved Participation Plan.

Vendor	MBE or	<u>%</u>	<u>Participation</u>	Certifying Agency
	<u>WBE</u>			
Bienali Promotions	WBE (Prime)	75	Direct	WBENC
1811 St. Johns Ave., Ste. 201				
Highland Park, IL 60035				
Curtis Silkscreen	MBE	21	Direct	CMSDC
321 W. 79 <sup>th</sup> St.				
Chicago, IL 60620				

DC Mad Hatter	MBE	4	Direct	Cook County
600 E. Grand Ave. #8				
Chicago, IL 60611				
Overture Premiums &	WBE (Prime)	75	Direct	WBENC
Promotions				
595 N. Lakeview Pkwy				
Vernon Hills, IL 60015				
Suncoast Merchandizing Corp	MBE	25	Direct	CMSDC
6315 Bandini Blvd.				
Commerce, CA 90040				

#### **GENERAL CONDITIONS:**

Inspector General - It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General's authority under Article 2, Section 2.7.4(b) of the Board Bylaws.

Ethics – It shall be the duty of each party to the agreement to comply with the applicable Provisions of the Board's Ethics Policy adopted January 7, 1993, and as amended by the Board.

Contingent Liability – Pursuant to Section 7-14 of the Illinois Public Community College Act, all agreements authorized herein shall contain a clause that any expenditure beyond the current fiscal year is subject to appropriation in the subsequent fiscal year.

# FINANCIAL:

**Total:** \$290,000

Charge to: Various Departments
Source of Funds: Education Fund
FY15: 540000-00003-0019011-80000
540000-00003-XX62200-30000

Respectfully submitted,

Cheryl L. Hyman Chancellor

December 11, 2014 – Office of Institutional Advancement/Marketing Department