

**30853**

**ADOPTED - BOARD OF TRUSTEES COMMUNITY  
COLLEGE DISTRICT NO. 508  
JANUARY 12, 2011**

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508  
COUNTY OF COOK AND STATE OF ILLINOIS**

**PROFESSIONAL SERVICES AGREEMENT  
MCKINSEY & COMPANY**

**THE CHANCELLOR RECOMMENDS:**

that the Board of Trustees authorizes the Chairman to approve a professional services agreement with McKinsey & Company in an amount not to exceed \$500,000 to provide analysis and recommendations for a District-wide Program Portfolio Review and to train reinvention task force leaders on key skills core to the reinvention process.

**VENDOR:** McKinsey & Company  
1200 19th Street  
N.W., Suite 1100  
Washington, DC 20036

**USER:** District-Wide

**TERM:**

The term of this agreement shall commence on January 12, 2011 and shall end no later than January 6, 2012.

**SCOPE OF SERVICES:**

The scope of services shall include an in-depth analysis and recommendations on City Colleges of Chicago (CCC) program offerings. These services shall include:

- Diagnostic review of sample program offerings, including quantitative and qualitative assessment as needed
- Identification of key areas for improvement across programs
- Review of workforce demand based on available knowledge
- Support CCC in drafting future-state program recommendations
- Identification of readily implementable findings and key short-term actions
- Integration of implications from program findings into the work of the student support and developmental education task forces
- Designing workshops for reinvention project team leads and task force members
- Conduct workshops sessions enhancing both task force lead and member capabilities, reinforcing learning with hands-on work applicable to task force efforts

**BENEFIT TO CITY COLLEGES OF CHICAGO:**

McKinsey & Company’s highly specialized skills in higher education consulting and knowledge of best practices related to degree completion and better pathways to post-graduation success in community colleges will enhance City Colleges of Chicago’s ability to:

- Ensure student success, by helping to much more closely align programs at colleges with the needs of the surrounding business community.
- Enhance existing or creating new programs that offer exceptional quality to students.
- Develop ways in which programs can be improved in the near term.
- Succeed in executing the entire 2 year reinvention initiative by helping to develop the specific skills needed by reinvention task force members; these task forces consist of over 50 CCC faculty, staff, and students who will continue to benefit CCC through these skills well into the future.

**VENDOR SELECTION CRITERIA:**

This professional services agreement is exempt from the District competitive bidding requirements. While City Colleges of Chicago considered other companies, McKinsey & Company, an internationally respected consulting, firm was selected as an organization ideally suited to assist City Colleges of Chicago in its reinvention efforts due to their expertise in post secondary/higher education, their independent work in drafting a long term study to determine best practices related to degree completion rates in community colleges and their distinctive ability to combine both business and educational perspectives to assist in redesigning the District’s program offerings.

**MBE/WBE COMPLIANCE:**

The Office of M/WBE Contract Compliance has reviewed the above referenced agreement and McKinsey & Company provides direct services to the District on this project and contracts with MBE and WBE businesses on other projects as detailed in the company's SBA approved Diversity Action Plan, on file, which reflects the commitment to provide contracting opportunities to Small Disadvantaged Businesses and suppliers as well as Women-owned businesses and suppliers. Therefore, it is recommended that this level of commitment be considered as indirect participation in compliance with the Board Approved Participation Plan.

**GENERAL CONDITIONS:**

Inspector General – It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article II, Section 2.6.4(b) of the Board Rules for Management and Government.

Ethics – The Board’s Ethics Policy adopted January 7, 1993, as amended from time to time, shall be incorporated into and made part of the agreement.

**FINANCIAL:**

Not to exceed \$500,000.00

Education Fund - FY2011 00003-0017004-80000-01216-0000000-532100

**Respectfully submitted,**

**Cheryl L. Hyman  
Chancellor**

**January 12, 2011 – Office of Strategy and Institutional Intelligence**