

**31257**  
**ADOPTED – BOARD OF TRUSTEES COMMUNITY**  
**COLLEGE DISTRICT NO. 508**  
**DECEMBER 1, 2011**

**BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508**  
**COUNTY OF COOK AND STATE OF ILLINOIS**

**HOSTED MASTER CONTROL**  
**AND TRAFFIC BROADCAST OPERATIONS**  
**FUSION COMMUNICATIONS, INC.**  
**WYCC-TV20**

**THE CHANCELLOR RECOMMENDS:**

that the Board of Trustees authorizes the Chairman to execute an agreement with Fusion Communications, Inc., to provide off-site hosting facilities and related professional services for a five year period from January 1, 2012 through December 31, 2017 at a total cost not to exceed \$972,000.

**VENDOR:** Fusion Communications, Inc.  
5000 Tremont Ave. Suite #100B  
Davenport, IA 52807

**USER:** WYCC-TV20

**TERM:**

The term of this agreement shall commence on January 1, 2012 and shall end on December 31, 2017.

**SCOPE OF SERVICES:**

Fusion Communications, Inc. will provide WYCC with off-site hosting facilities and associated services that pertain to WYCC's master control and traffic operations. Fusion will design and implement a Hosted Master Control and Traffic Broadcast Operations solution to include migration, training and support. The facilities will provide a hosted Master Control and Traffic system, Support and Administrative Services solution for on-going broadcast related services. It is anticipated that the project will be completed by February 2012.

**BENEFIT TO CITY COLLEGES OF CHICAGO:**

This solution will enable WYCC to reduce operational costs while retaining all services and channels that are currently aired. The provider will have a service level that meets or exceeds 99.9% accessibility and operability, 24x7x365. The provider will perform all day-to-day monitoring and maintenance activities in accordance with industry best practice and/or software/hardware provider recommendations including, but not limited to third-party software updates and release upgrades, service packs, security patches and fixes. This measure is expected save the District \$150,000 a year in personnel costs as well as \$600,000 in one-time capital costs that would have to be incurred in 2013 if these operations were maintained in-house.

**DELIVERABLES:**

Fusion Communications will provide the following services from January 1, 2012 through December 31, 2017:

1. An off-site facility to WYCC for all master control operations to keep the multiple channels on the air with 99.9% operability;
2. For growth as required by WYCC;
3. Disaster recovery for programs and critical data

**VENDOR SELECTION CRITERIA:**

Specifications were prepared by District Procurement Staff and a Request for Proposal (RFP) #MWJ1141 was publicly advertised on September 19, 2011. Eight (8) companies were contacted. One (1) company responded to the RFP on October 28, 2011; Fusion Communication, Inc.

All qualifications were reviewed, evaluated and ranked by staff which included Office of Business Enterprise, Office Information Technology-KKC, WYCC-TV 20, Procurement Services and Office of MBE/WBE Contract Compliance.

The evaluation criteria included:

1. Qualifications and experience of the firm;
2. Proposer’s plan of action for the execution of the requested services;
3. Past experience with similar services for educational institutions and governmental entities;
4. Fees in relation to the Scope of Services; and
5. M/WBE compliance

Based on the evaluation scoring of the proposal, the committee recommends Fusion Communications, Inc. based on their proposal and solution.

**MBE/WBE COMPLIANCE:**

The Office of M/WBE Contract Compliance had reviewed the above contract request and, there is no opportunity to further subcontract the services requested, satellite signal transmissions to specific electronic equipment within the WYCC, it is requested that this contract as a utility service, be exempt from the Board Approved Participation Plan.

**GENERAL CONDITIONS:**

Inspector General- It shall be the duty of each party to the agreement to cooperate with the Inspector General for City Colleges of Chicago in any investigation conducted pursuant to the Inspector General’s authority under Article II, Section 2.6.4(b) of the Board Rules for Management and Government.

Ethics- It shall be the duty of each party to the agreement to comply with the applicable provisions

of the Board's Ethics Policy adopted January 7, 1993, and as amended by the Board.

**FINANCIAL:**

**Total:** \$972,000

<b>Firm</b> Fusion Communications, Inc. – Davenport, IA 52807	<b>5 year service contract</b> \$972,000 – Pricing reflects a 30% PBS discount on our main channel and a 50% discount for sub channels.
---	--

**Charge to:** WYCC

**Sources of Funds:** Grant and Education Fund

**Restricted and Unrestricted Funds**

FY12: 21000-8075001-00079-00000-500911280-539400: \$93,600.00

FY13: 21000-8075001-00079-00000-500911280-539400: \$187,200.00

FY14: 21000-8075001-00079-00000-500911280-539400: \$193,200.00

FY15: 21000-8075001-00079-00000-500911280-539400: \$199,200.00

FY16: 21000-8075001-00079-00000-500911280-539400: \$199,200.00

FY17: 21000-8075001-00079-00000-500911280-539400: \$99,600.00

**Respectfully submitted,**

**Cheryl L. Hyman  
Chancellor**

**December 1, 2011 – WYCC-TV20**