

BOARD OF TRUSTEES OF COMMUNITY COLLEGE DISTRICT NO. 508
County of Cook and State of Illinois

I/TECH AGREEMENT
SEVEN CITY COLLEGES OF CHICAGO
DISTRICT OFFICE

THE CHANCELLOR

REPORTS

that the seven City Colleges of Chicago and the District Office would like to enter into an agreement with I/Tech, a recognized global leader in information technology certification training who has partnerships with over sixty community colleges throughout the United States; and

that this agreement would allow City Colleges to immediately become involved in the high-end IT certification-training business through its partnership with I/Tech in such areas as:

- Microsoft Certified Systems Engineer (MCSE)
- Microsoft Certified Solutions Developer (MCSE)
- Microsoft Certified Network, Internet and other courses
- CISCO related courses (CCNA, CCNP, CCIE, etc.)
- Oracle related courses
- Novell related courses
- A+ Computer Technician courses
- Other "high-end" information technology (IT) related courses leading to vendor certification; and

that this agreement will allow City Colleges to have vendor certified instructors teaching premier vendor authorized/approved technology certification programs at a price point 25-30% below other providers; and

that the each college that chooses to participate will retain 25% of gross revenues from their training classes; and

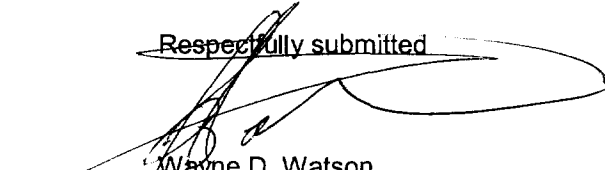
that each college that chooses to participate may enter the partnership at no initial lab cost if they have labs that meet I/Tech's specifications. If not, there may be a cost ranging from \$ 5,000 to \$ 34,000 that may be financed through the revenues generated from the training classes, the ICCB Advanced Technology Grant or local college budgets; and

that each college that chooses to participate will, on a 50%-50% basis, split the cost of marketing with I/Tech, above and beyond normal college promotional efforts, for an estimated total marketing cost per college of \$ 18,000 (\$ 9,000 from the college). These costs may be financed through the Workforce Development Grant (Business & Industry Services Component), the District Office's marketing budget or local college budgets.

RECOMMENDS

that the Board of Trustees authorizes the Chancellor, or his designee, to negotiate and enter into an agreement with I/Tech in accordance with the provisions of the Agreement and authorizes the Chairman to execute the Agreement on behalf of the Board.

Respectfully submitted


Wayne D. Watson
Chancellor

February 5, 2001