

Sole Source/Bid Waiver Justification

Below are the following Sole Source /Bid Waiver Criteria. If your purchase does meet any of the following criteria, please Sheila Johnson, District Director of Business and Procurement Services for further instruction via email at sjohnson3@ccc.edu or phone (312) 553-3336.

What is a Sole Source Procurement?

A "sole source" procurement can be defined as any contract entered into without a competitive process, based on a justification that only one known source exists or that only one single supplier can fulfill the requirement. Although states generally do not permit non-competitive procurements by statute, exceptions are allowed where competition is not feasible.

Examples of acceptable exceptions from the competitive procurement process may include:

- Only one known source exists for supplies of services or products as determined by documented research.
- No other reasonable alternative source exists that meets the CCC requirements.
- Only one source meets the business needs of the CCC (e.g., compatibility, unique feature to meet CCC's business need, etc.)
- Procurement of public utility services.

What's not a Sole Source Procurement?

- A CCC requirement for a particular proprietary product or service does not automatically justify a sole source procurement if there is more than one potential bidder or offeror for that item.
- A CCC preference for a brand name product does not justify a sole source procurement.
- A good's or service's "uniqueness" alone may not qualify the producer or supplier of the good or service as a sole provider of a good or service.

What are acceptable considerations for sole source procurements?

CCC reasons for sole sources vary greatly but should fall within the following:

- Only one known source that can provide the commodity or service.
- Unique source (commodity/service is unique/special in nature)
- Compatibility (e.g., a public safety CCC requiring a specific piece of equipment to be compatible with an existing equipment system)
- Limited or proprietary systems (i.e. additional licenses, updates, specialized replacement parts, etc.)
- A professional expert is requested.
- Sales territories or product availability within limited geographic boundaries.

Sole Source/Bid Waiver Justification Application

Name of Requestor: Anne Zalewski
 Department/School: Malcolm X College
 Project Title: Behavioral Nudging at MXC

Email Address: aciechanowski@ccc.edu
 Bulletin or Reference Number: _____
 Vendor: Persistence Plus, LLC

Value of Initial Term, or if a Renewal, Value of this Renewal: \$ 200,000 Actual Estimated
 (Attach the proposal received)

Number of Potential/Remaining Renewals: 0

Length of Each Renewal in Months: _____

Value of All/Remaining Renewals: \$ _____

Choose one of the following:

- New Sole Source
- Sole Source Renewal
- Change Order or Amendment to an Existing Sole Source

Provide a description of the supplies or services required: Persistence Plus will design and deliver interactive and personalized mobile nudges to 4000 undecided associate of general students and associate of science students annually to increase college persistence and success. Analysis and evaluation is included.

Select the Type of Funding to be Used: Educational Funds Capital Funds Grant Funds
 Other (Explain): METAS and DOD STEM grant funds will support purchase

This purchase is economically only available from a single source because it is:

- | | |
|--|---|
| <input type="checkbox"/> Art or Entertainment Services or Athletic Events | <input type="checkbox"/> Items Are Needed for Trial Use or Testing |
| <input type="checkbox"/> Compatibility with Existing/current Equipment, Accessories, Replacement Parts or Service | <input type="checkbox"/> Media for Advertising |
| <input type="checkbox"/> Critical Changes to the Existing Contract Are Necessary and Best Accomplished by the Original Contract Holder | <input type="checkbox"/> Organization Memberships (Dues, Fees, Conference Charges Including Mandated Travel and Related Expenses) |
| <input type="checkbox"/> Federal/CCC Grant Requires Contract with Vendor (attach Grant Award Agreement) | <input type="checkbox"/> Public Utility Regulated Services |
| <input type="checkbox"/> Item is Copyrighted or Patented and the Item is Only Available From the Holder – Copyright or Patent Number(s): _____ | <input type="checkbox"/> Radio and Television Broadcast Rights |
| | <input checked="" type="checkbox"/> Software License/Upgrade/Maintenance |
| | <input type="checkbox"/> Other (Explain): _____ |

Has CCC purchased these supplies/services in the past? Yes No

If yes, STARTING WITH THE MOST RECENT CONTRACT AND WORKING BACKWARD, for the entire relationship with this vendor for this supply or service, list each term, value, short description and type of procurement of each:

Term	Term From:	Term To:	Value	Description	Vendor Selection
One	March 15, 2022	August 30, 2026	\$200,000	Behavioral Nudges	Persistence Plus
Two					
Three					
Four					
Five					
Six					
Seven					
Eight					
Nine					
Ten					

If more than 10 years, explain: _____

Business Rationale

1. Provide a detailed explanation of the need for the supplies or services: The grants requires MXC to increase the enrollment, retention, persistence, completion, and transfer to a four year institution for associate of science students. This service will provide personalized support.
2. What are the unique features of the supplies or services that are not available in any other product or by any other vendor? Provide specific, quantifiable factors/qualifications: Persistence Plus LLC offers a unique artificial intelligence (AI) provider that delivers proactive behavioral nudges to students, including text messages that were continuous, cumulative, by behavioral experts.
3. If professional services, what are the unique qualifications this vendor possesses? Provide specific, measurable factors/qualifications: This vendor is sole source and focused on behavior nudges for students with proven success for STEM outcomes.
4. Were alternative supplies or services evaluated? Yes No If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility: NA
- b. If no, why were alternatives not evaluated? There are no other services that offer comparable adaptive behavior nudging systems with AI.
5. What efforts were made to get the best possible price? MXC staff engaged in multiple meetings with the vendor to negotiate.
6. Will this purchase obligate the CCC to this vendor for future purchases such as maintenance, licensing or continuing need? Yes No
 - a. If yes, please provide details regarding future obligations and/or needs: _____
7. Why is the price for this purchase considered to be fair and reasonable? The proposed price is comparable or better than market value for other AI solutions.
8. If this is a renewal, describe why circumstances are such that competitive selection is still not an alternative since awarding the original contract: NA
9. What will be the financial or other impact to the CCC if this sole source is not approved and a competitive bid is required? MXC will not meet the tenants of the grants, support students, and may need to return funds to funder.

Department/College Representative Signature Required

I know and understand the contents of this Sole Source /Bid Waiver Justification and attest that all statements are true and correct.

Annie Ciechanowski Zalewski Digitally signed by Annie Ciechanowski Zalewski
Date: 2022.02.15 12:00:13 -06'00'

Department/College Representative Signature

Anne Zalewski

Printed Name

2/15/2022

Date

Tiffany Dixon Digitally signed by Tiffany Dixon
Date: 2022.02.15 12:12:49 -06'00'

Department/College Representative Signature

Tiffany Dixon

2/15/22

David A. Sanders
VC/ College President Signature

David A. Sanders

Printed Name

2/15/22

Date

CPO Approval and Signature Required
