

PO Box 425454 Cambridge, MA 02142 617-337-2622 info@persistenceplusnetwork.com

Persistence Plus requests a full MBE waiver as our project, whose scope is outlined below, will have no subcontracting opportunities.

- 1) Persistence Plus will design and deliver interactive and personalized mobile nudges to up to 6000 students in health career pathways to increase college persistence and success throughout the 2021-22 academic year.
- Persistence Plus will customize its nudges for the Malcolm X College context and student services, as well as for specific sub-populations including:
 - Students in AAS health career pathways. Nudges will support persistence and equity within these
 pathways and support students who are not accepted into applied programs to pursue alternative
 paths that meet their goals
 - Undecided health students. Nudges will expose students to the range of health pathways at Malcolm X College and support them to persist in their studies and move onto a pathway
 - Students in a stackable CTE credential program, including adult education bridge programs. Nudges will help students navigate the admissions process and move successfully into a program, as well as support them in completing these short-term programs and earning a certificate.
- Persistence Plus will collaborate with Malcolm X College on analyzing the impact of nudges on persistence, completion, and equity outcomes, as well as surfacing student voice and insights about the student experience.
- 2) Persistence Plus will engage Malcolm X College faculty and staff in sustained professional development to integrate behavioral science into their program design and student communications.

The budget of \$85,000 for this project will cover:

Malcolm X Budget Estimate		
	Scope	Expense
	Responsibility for developing and refining behaviorally- and	
	psychologically-informed content that is tailored to students	
	in the AAS health career pathways, undecided health	
	students, and students in a stackable credential program as	
P+ Behavioral Science Experts	well as the unique context of Malcolm X	25,000
	Responsibility for collaborating with Malcolm X on	
P+ College Support Team	implementation and the adoption of best practices	20,000
	Responsibility for customizing intelligent platform for	
P+ Technology Support	Malcolm X context, and providing data analytics	20,000
	Responsibility for developing professional development	
	opportunities for staff and faculty to apply behavioral	
P+ Professional Learning Team	science into program design and student communications	15,000
P+ Leadership/Administration	Responsibility for general leadership and oversight	5,000
Total Expense		85,000