

# Sole Source/Bid Waiver Justification Addendum to Business Rationale

## Sole Source/Bid Waiver Justification Application

Name of Requestor: Harry Meyer Email Address: hmeyers@ccc.edu  
Department/School: Malcolm X College Bulletin or Reference Number: \_\_\_\_\_  
Project Title: Simulation Technology Vendor: Laerdal Medical Corporation

Value of Initial Term, or if a Renewal, Value of this Renewal: \$ 65,426.73  Actual  Estimated  
(Attach the proposal received)

### **Business Rationale**

*1. What are the unique features of the supplies or services that are not available in any other product or by any other vendor? Provide specific, quantifiable factors/qualifications:*

We currently have only one high fidelity and no medium fidelity infant or pediatric simulation manikins. In order to enhance instructional methods, we need more pediatric manikins. Students need additional opportunities to work with pediatric based simulations and scenarios. The Laerdal Sim Junior meets our needs for a higher fidelity manikin, and the simulation platform is the same as our 3G and the products in the virtual hospital on the 8th floor. In addition, for consistency our staff has been trained and is familiar with the Laerdal LLEP simulation software that must be purchased to run both the medium and high fidelity manikins.

The requested manikins are of moderate and high fidelity and can bridge the gap between the low and high fidelity pediatric manikins. Having manikins with low, moderate, high fidelity, and CPR manikins with the required updates and capabilities provides students with more opportunity to obtain the skills required to enter the workforce and also meet National Registry, American Heart Association, and CoAEMPS Accreditation standards.

*3. If professional services, what are the unique qualifications this vendor possesses? Provide specific, measurable factors/qualifications:*

The hands-on experience through the use of the most relevant technology will enhance the learning environment and allow our students a competitive edge upon graduation.

Name of Grant: Perkins Grant  
When Awarded: FY22  
Amount Allocated: \$65,426.73