

February 2, 2021

Dear Sole Source Justification Committee,

In communicating with AB&C today, I was informed of the services they currently offer, including:

1. Administer processing for associated solar professional certifications for a customer's Solar PV instructor at a set price
2. Provide "train the trainer" services with an Instructor Certification Partnership, in which AB&C would contract with a master trainer to train an employee on a customer's team, who would need to be a journeyman electrician with 5 years' experience.
 1. Note 1- The preferred trainer of AB&C is not available for this work in the Spring 2021 timeframe.
 2. Note 2- Wright College/Humboldt Park does not have a potential Solar PV Installer trainer currently under contract who would meet the minimum requirements to be trained, i.e.- a journeyman electrician with 5 years' experience.

AB&C indicated they can investigate, but have not previously done in-house, the following scope requirements for the Spring 2021 and Fall 2021 cohorts funded by the Workforce Equity Grant:

1. Providing a customer with a Solar PV installation trainer to teach an 8 week cohort with remote and in-person instruction for laboratories
2. Solar PV Installer Program Recruitment
3. Solar PV Installer Career Placement Assistance

In terms of our Solar PV Installer needs to fulfill the WEI grant training scope of Solar PV Installer training, we need:

1. A credentialed Solar PV installation training team to teach two 30 student 8 week cohorts, one starting in March, and another starting in August, both remote and in-person for labs
2. Administration and processing for associated solar professional certifications
3. A leveraged relationship that includes Solar PV Installer Program Recruitment
4. A leveraged relationship that includes Solar PV Installer Career Placement Assistance

At this time, only one vendor, Millennium Solar Training Academy, can fulfill our full wrap-around scope needs in-house and with value added services available due to leveraged relationships with external partners during the period of the Workforce Equity Initiative grant fund availability ending October 31, 2021.

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